CONTRACT
Furnishings Solutions for:
Corporate
Hospitality
Healthcare
Education

new furniture
NEW WAYS TO WORK

Facilities Resource, Inc.
512 371.1232
i. **introduction**

ii. **spaces**
   
   **INDIVIDUAL**
   Spaces that foster individual activities and independent work. Individual spaces encourage collaboration and teaming amongst a specific group. They include:
   - Private office
   - Lowered panels
   - Benching

   **MEETING**
   Space that is available for collaboration of varying formats and degrees. Can include informal pull up space to large presentation or training rooms
   - Conference
   - Training

   **ANCILLARY**
   Public spaces that encourage specific functions such as informal collaboration, very focused, heads down work, and general support.
   - Work Lounge
   - Phone booth
   - Ancillary seating
   - Cafes & break rooms
   - Neighborhood

   **ACCESSORIES**
   - Individual (Ergonomic)
   - Collaborative
   - Architectural

iii. **spaces cont.**

   **DESKING**

   **SEATING**
   - Task
   - Lounge

   **COLLABORATIVE**
   - Media Walls
   - Tables
   - Partitions & Flooring

   **ACCESSORIES**
Changes in the Workplace

Today’s workplace must work harder than ever before to balance the demands of the business it supports with the needs of the people it accommodates. It must adapt to the fluctuating business requirements of the market within which it operates. There is no longer the luxury of simply aiming for cost effectiveness; the prevailing workplace strategy has been elevated to a dynamic environment, where space efficiency and flexibility support increased collaboration and a high degree of mobility. Collaboration has been highly emphasized as a way of working to bring products, ideas, and processes to fruition in shorter timeframes within highly competitive and demanding industries, made possible by technology and furniture that no longer have people tethered to their desks. The office landscape reflects this with a shift away from individual space to group space. This versatile environment also strives to serve a commitment to staff wellbeing, environmental sustainability, and enhance the corporate identity/brand. In addition it needs to maintain an equilibrium between expenditure and an improved work environment.
Furniture

With such high demands being placed on the workplace experience, furniture functionality and aesthetics have risen to become the backbone of the office. As hard walls come down, new business practices emerge, and technology offers more freedom, corporations are looking to furniture as a cost effective means to shape how people work and use the space. Trends in the workplace have informed these furniture features that will be seen throughout this deck:

**Lower panel height:** Dropping the walls separating individuals allowing for greater collaboration

**Benching:** Erasing boundaries completely within the individual workspace for increased collaboration and decreased footprint

**Full-height glass partitions:** The movement away from traditional perimeter drywall offices and meeting rooms has allowed the open office access to daylight. Utilizing glass partitions pulls the daylight into these rooms that have been relocated to building cores and adds an enhanced aesthetic.

**AV and technology integration:** More elegant cable management features and furniture options that provide USB, power, and data outlets. Virtual connectivity capability heightened with many options for AV placement within furniture in casual or formal meeting spaces.

**Multi-purpose, lounge/casual furniture:** Combined with desking systems that can be configured multiple ways, a wide array of soft seating, tables, storage, and other accessories lends itself to creating “living room” space. Furniture is used to define heads down work from collaborative and offer a variety of work settings within a zone or specific business area.

**Private office kit-of-parts:** Private office furniture has become more modular. It can be configured into a multitude of different layouts customized to the occupants preference, all within the same product line.

**Ergonomics:** More options exist than ever before to promote occupant health and well-being and can be incorporated almost anywhere within the workspace.
**PRIVATE OFFICE**

Modular office furniture offers an abundance of choices, making the end product suited to the users preferences. It is a kit of parts, containing options like open cubbies and shelving, closed storage, seating, and sit to stand bases. This flexibility also allows them to be scalable, making a fit into any size office.
**INDIVIDUAL LOWERED PANELS**

Lowering panel heights creates an environment that supports both individual work and interaction. Cubes can still be more traditionally configured with 4 walls, or more open depending on the desired workstyle. The structure of these configurations is still based on a panel and tile system. Mobile storage with cushion top is frequently used as guest seating for collaboration opportunities. Power and data connections are pulled up to desktop level for easier access.

**Kimball Xsite**

Workstations can be customized to be more or less private based on job function.

**Trendway Capture**

Work surfaces for many product lines are available in both 90 & 120 degree configuration.
**Benching**

A simplified approach to the open workspace, benching takes away the walls for a high level of interaction, daylight, streamlined tasks and shared materials. The furniture is often very stylish, with the added benefit of reducing the needed real estate footprint. A kit of parts is available to provide more or less storage, as well as returns for a more traditional configuration. Often times, storage is centrally located away from the desks, especially where the seats are used universally and occupants are not assigned to a specific seat.

**Kimball Hum**

Designed for fluid movement between focused work and collaboration. Surfaces at varying heights allow for a natural, greater degree of interaction.

**Kimball Priority Xsede**

Variety of options for benching using standard offerings from systems and modular case goods lines.
CONFERENCE

As the number and size of private offices decrease, the need for conferencing space rises. Add in the fact that it is now more common than ever to be dependent on technology for formal meetings, whether it’s sharing a presentation or video conferencing with colleagues in remote locations. Conference tables have adapted to offer sleek methods to manage technology. Wires are typically routed through legs with power and data available at the tabletops. Full height glass walls are often used in these spaces to provide a sense of daylighting, openness, aesthetics, and wayfinding.

Darran Boss
Conference tables & credenzas add an aesthetic element while remaining functional.

Kimball Dock
Tables available in an assortment of finishes, options, and size/shapes.

Trendway Clear Wall
Full height glass walls not only serve a purpose but also create a focal point in an open office.

OFS Trace
Power and data connections are cleverly tucked around the perimeter of the table.
TRAINING
As there are a variety of different types of necessary training corporations encounter, furniture must allow complete flexibility, fluidity to shrink, expand and rearrange. The options are endless, from integrated power & data for pc based classes, modesty panels, and choice of caster or foot. For as-needed training and events that may not have a full time dedicated room, furniture is capable of being nested or stacked for compact storage.

Trendway Training Table
Zego Chair
Chairs and tables fold to nest for easy storage

Kimball Guide Dock
Dock tables are customizable for training room needs. The Guide instructor podium also comes in different sizes and features to meet any type of training needs

Kimball Mascot
Tables of a variety of sizes and shapes lends itself to different setups: perimeter, classroom, auditorium, or breakout
WORK LOUNGE

Work lounge is just one type of work setting now provided to add variety and more space for small to medium groups of people to collaborate. These spaces are made to feel inviting and help reduce the need for conference rooms. They may be located near the individuals’ work area within the open office or within a large grouping of collaborative settings. Technology capabilities of the furniture within range from usb & power to flat screen displays. High back furniture or partitions help designate boundaries.

Loftwall Webwall
Partitions play a large part in defining areas in open concept environments.

Keilhauer Talk
High back seating helps add a sense of enclosure for quick pull ups.

JSI Moto
Work surfaces and AV make this a viable alternative to traditional meeting rooms

Kimball Dwell
Soft seating and occasional tables mixed throughout the workspace for impromptu team collaboration.
PHONEBOOTHs

Phone Booths, or enclaves, address the need to have private conversations, phone calls, or virtual meetings in a sea of open space. Typically they accommodate 1-2 people and are located adjacent to the work area, not available on a reservation system. These are excellent spaces to build out of moveable floor to ceiling furniture walls for easy reconfiguration. Furniture can cross over from Work Lounge to support these functions.

Arcadia Huddle
Lounge chairs become a mobile desk combining comfort and productivity

Trendway Volo
Furniture walls make reconfigures more cost effective than traditional drywall

Nienkamper Gateway
Media walls come in various sizes, suitable to a 2 person huddle up to a standard conference room

Arcadia Nios
Nios is a full collection of lounge, guest, and conference seating and tables for a cohesive look
ANCILLARY SEATING

Lobbies, reception, waiting rooms, customer facing areas, require furniture that is high traffic but often times, needs to contribute to company branding/aesthetics. Typically these areas are composed of soft seating and occasional tables. They can be the same product as Work Lounge furniture but depending on the application, a higher end look may be desired.

Keihauer Cahoots
Large collection of different models lends consistency to lobby, work lounge and guest seating

Kimball Bloom
Design is sophisticated yet casual. Contribute to corporate identity with fun colors or dress it up with leather for a more upscale area

Kimball Boyd
Tufting and color options give this classic lounge look an update
CAFES & BREAKROOMS

Striving to help meet a work-life balance and employee health need, many corporations have expanded beyond the break room to add cafes and even cafeterias to provide easy access to healthy food. Depending on the demands of the space, finishes may be very elegant, or highly durable & cleanable. Pieces can be interchangeable between breakroom, café, and work lounge for efficient inventory management.

Kimball Bingo
Ergonomic and lightweight, these have a modern flare while being extremely versatile in the office.

Kimball Villa
Extensive line perfect for a booth solution in both dining areas and work lounges.

Darran Grove
Live edge table that adds a relaxing, organic dimension to the dining space.

Kimball Poly
Easy to clean, durable multipurpose chair for dining and training applications.
Ancillary furniture is the backbone that holds together this new open office concept, knitting together different types of work settings by allowing people to move freely between them. Clusters of individual workstations with varying levels of privacy based on job function are supplemented with work lounges and additional furniture to support impromptu collaboration.
Furniture has become more savvy in addressing stress and strain the nature of office work today places on the body. There are many options for specific needs, however the solutions that will benefit the widest range of users are sit to stand desks, adjustable chairs, and adjustable monitor arms. Comfort and productivity at the individual workstation is also enhanced by user selected storage and tile solutions.
**Collaborative**

Additional parts and pieces get pulled into the open collaborative concept to help make the space fully functional. These include features like acoustics, special use areas, storage, and visual management.

**Kimball Priority**

With a shrinking individual footprint, centrally located storage may need to be considered. These individual locking storage drawers also function as seating.

**Clarus Go**

Mobile marker boards help create boundaries and serve as visual management during collaborative sessions.

**Nienkamper Vox**

With highly mobile workers, it is not always necessary for an assigned seat. These touchdowns can be tucked into collaborative zones to reduce workstation real estate.

**Unika Vaev Ecoustics**

Sculpted and textured panels add interest and function to absorb noise.

**Clarus Flip**

Wall mounted glass marker boards totally customizable to the space.
ARCHITECTURAL

It is frequent that businesses must adjust their strategies with the ebb and flow of the market. This may mean reducing or increasing headcount or reorganizing department structure. Sometimes these must be done very rapidly and the workplace has to respond just as quickly. Architectural furniture such as doors, walls, and floors offer flexibility with ease of reconfiguration and finish options that traditional construction can’t compete with.

Trendway

Trendwall Floor
Raised flooring eliminates the need for power poles and floor cores. Furniture is easily reconfigured with the replacement of a floor panel.

Trendway

Clear Wall
Sleek option eliminates most of the frame bringing it up to par with traditional architectural glazing.

Trendway

Volo
Walls and doors available in numerous selections of size, finish, and acoustic ratings. Finishes options also include marker board and magnetic panels.

spaces: ACCESSORIES
INDEX OF PRODUCTS

The following lists the products featured in the deck and additional products that you may be interested in. For your convenience, they are organized by furniture type and listed by manufacturer and product line, with a link to take you directly to the manufacturers’ product page.

This is only a highlight of the vendors and products we represent, chosen for their aesthetics, functionality, and integration into your space.
More examples of some of our most popular lines for open office including panel based systems, benching, and modular case goods.

**Kimball**
- Xside
- Xsite
- Canopy
- Kore
- Priority
- Hum

**Trendway**
- Capture
- Trig
- Choices

**OFS Brands**
- Not So Square
- Eleven
More examples of collections available in task, executive, guest, conference, and multipurpose seating.
LOUNGE
Seating for public reception areas & work lounge areas.

Kimball
- Villa
- Bloom
- Pairings
- Dwell
- Boyd

Arcadia
- Infinium
- Nios
- Huddle
- Intima

First Office
- The Edge

Keilhauer
- Wheels
- Talk
- Chemistry
- Cahoots

OFS Brands
- Symphony
MEDIA WALLS
Furniture supporting AV needs

Kimball
Teem
JSI
Motomedia
Connect
Nienkamper
Gateway
Arcadia
Domo
### Tables
Examples of tables for informal and formal meeting & collaboration.

<table>
<thead>
<tr>
<th>Kimball</th>
<th>Arcadia</th>
<th>Darran</th>
<th>JSI</th>
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<tbody>
<tr>
<td>Dock</td>
<td>Avelina</td>
<td>Speakeasy</td>
<td>Boss</td>
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<tr>
<td>Nienkamper</td>
<td>Cern</td>
<td>Grove</td>
<td>Reef</td>
</tr>
</tbody>
</table>

**Table Images:**
- Dock
- Avelina
- Speakeasy
- Boss
- Grove
- Reef
PARTITIONS & FLOORING
Full walls, movable walls, and acoustic options.

Trendway
- Volo
- Clear Wall
- Trendwall Floors

Loftwall

Unika Vaev
- Ecoustics

Clarus
- Architectural
# Accessories

**Ergonomics and individualization**

<table>
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<td>Express</td>
<td>Flip</td>
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<tr>
<td>Kimball</td>
<td>Traxx &amp; Tiles</td>
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</tbody>
</table>

**Brands**
- Trendway
- Clarus
- Humanscale
- Kimball
- Humanscale
- Quickstand